

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January 2005. The denominator represents the total number of TEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for March 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 76.0 \ 76.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	68%	68%	22										
Hyundai	11%	11%	31										
Hanjin	8%	8%	22										
Maersk-SeaLand	5%	5%	28	\$4,700	\$320	\$40							\$5,060
OOCL	5%	5%	22										
Evergreen	3%	3%	24 <sup>3</sup>										
Average Container Rate													\$5,060

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 72.0 \ 72.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	78%	78%	17										
NYK Line	8%	8%	23										
Hanjin	6%	6%	19										
Hatsu Marine Ltd.	3%	3%	18										
Evergreen	3%	3%	21 <sup>3</sup>										
APL	3%	3%	16	\$4,100	\$320								\$4,420
Average Container Rate													\$4,420

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 172.0 \ 172.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	49%	49%	21										
NYK Line	18%	18%	19										
Yang Ming	8%	8%	25	\$4,500	\$320								\$4,820
Hyundai	7%	7%	30										
OOCL	6%	6%	23										
P&O Nedlloyd	5%	5%	21	\$3,500	\$320								\$3,820
APL	2%	2%	30	\$4,100	\$320								\$4,420
Maersk-SeaLand	2%	2%	26	\$4,700	\$320	\$40							\$5,060
Evergreen	1%	1%	23										
Hatsu Marine Ltd.	1%	1%	20										
Average Container Rate													\$4,532

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 4.0 \ 4.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	50%	50%	14 <sup>3</sup>										
APL	50%	50%	20	\$4,000	\$320								\$4,320
Average Container Rate													\$4,320

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 18.0 \ 18.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	44%	44%	15										
Hyundai	33%	33%	25										
NYK Line	11%	11%	15										
P&O Nedlloyd	11%	11%		\$3,500	\$320								\$3,820
Average Container Rate													\$3,820

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 88.0 \ 88.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	27%	27%	20										
NYK Line	23%	23%	17										
Hyundai	16%	16%	27										
OOCL	14%	14%	18										
P&O Nedlloyd	14%	14%	18	\$3,500	\$320								\$3,820
MOL	7%	7%	21										
Average Container Rate													\$3,820

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

*Monthly Market Share For: January 2005*

Month\Year: 8.0 \ 8.0

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time in Days</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>Container Rate</b></i>
					<i><b>BAF</b></i>	<i><b>CHASSIS</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
China Shipping	75%	75%	12										
NYK Line	25%	25%	13										

*Average Container Rate*



# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 122.4 \ 122.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	35%	35%	15										
P&O Nedlloyd	23%	23%	16	\$3,170	\$320	\$40							\$3,530
OOCL	18%	18%	17										
APL	16%	16%	28	\$4,100	\$320								\$4,420
Maersk-SeaLand	3%	3%	25	\$4,700	\$320	\$40	10%						\$5,530
MOL	3%	3%	20	\$4,250	\$320	\$40							\$4,610
Hanjin	2%	2%	19										
Average Container Rate													\$4,070

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2005

Month\Year: 742.9 \ 742.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
China Shipping	20%	20%	15	\$2,100									\$2,100
P&O Nedlloyd	17%	17%	13	\$2,800	\$320								\$3,120
OOCL	15%	15%	13										
NYK Line	10%	10%	12										
APL	7%	7%	16	\$4,000	\$320								\$4,320
Hyundai	7%	7%	30										
Norasia	5%	5%	18	\$2,500	\$90								\$2,590
Evergreen	4%	4%	17 <sup>3</sup>										
Yang Ming	4%	4%	15	\$4,400	\$320								\$4,720
Hanjin	4%	4%											
COSCO	3%	3%	17	\$4,460									\$4,460
MOL	2%	2%	13	\$4,000	\$320	\$40							\$4,360
Hatsu Marine Ltd.	1%	1%	14										
Maersk-SeaLand	1%	1%	17	\$4,300	\$320	\$40							\$4,660
Maruba	1%	1%	20	\$1,831									\$1,831
Average Container Rate													\$3,109

<sup>3</sup> Transit time is based on departure from Tacoma, WA.